



Valuing Tools

TEASER

VALUE:
1.2M €

We hereby present in this commercial document, the opportunity to invest in a multi-brand auto shop in Portugal

The company is a renowned player in the field of automotive repair and maintenance, having been founded approximately ten years ago. It is part of a national network and boasts the most advanced technology, tools, equipment, and specialized technicians. The workshop offers assistance in areas such as electronics, mechanics, collision repair, diagnostics, and washing

Income statement (€)	2019H	2020H	2021H	2022P	2023E
Turnover	706,669	610,254	591,917	852,361	980,215
<i>% growth</i>	<i>n.a.</i>	<i>-13.6%</i>	<i>-3.0%</i>	<i>44.0%</i>	<i>15.0%</i>
Gross margin	433,095	170,125	372,000	596,653	637,140
<i>Gross margin %</i>	<i>61.3%</i>	<i>27.9%</i>	<i>62.8%</i>	<i>70.0%</i>	<i>65.0%</i>
EBITDA	-7,769	7,652	112,578	218,631	204,320
<i>EBITDA margin %</i>	<i>-1.1%</i>	<i>1.3%</i>	<i>19.0%</i>	<i>25.7%</i>	<i>20.8%</i>
Net income	-7,950	7,652	109,794	167,281	155,415
<i>Net income %</i>	<i>-1.1%</i>	<i>1.3%</i>	<i>18.5%</i>	<i>19.6%</i>	<i>15.9%</i>

44% The company has experienced growth in its volume of business in 2022, surpassing pre-pandemic levels

TOP 3 It currently holds the third position in terms of revenue among the national network of over 60 workshops



The company has contracts in place that ensure continuous and predictable cash flows and operational turnover

2022 Its operational margins in 2021 and provisional 2022 exceed industry averages



The company is being sold without any bank liabilities or other non-current charges or encumbrances

100% Its focus is on business-to-business transactions

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Employees



Since the pandemic, the company has implemented a strategy focused on continuous improvement of operational margins. Currently, there are opportunities for business expansion



The company offers the possibility of acquiring its workshop property



It is a family-owned business, and the owner wishes to retire, hence the decision to sell the company

We would like to stress that ValuingTools has not carried out any verification or audit of the information contained in this document. Thus, no guarantee, whether express or implied, is made concerning the accuracy or completeness of the information presented in this document, which should be understood as a preliminary document for discussion purposes only.



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